

## **Pivotal Vision<sup>®</sup>, LLC chooses Intelligent Marketing Inc. to represent Intelligent Surveillance Product Suite for the Eastern Region**

Minneapolis, MINNESOTA (February 10, 2009) — Pivotal Vision, the developer of ScadaCam<sup>®</sup> Intelligent Surveillance Systems, today announced its partnership with Intelligent Marketing Inc. (IMI) to represent their product suite in the Eastern Region. The Haverhill, MA -based company will focus on providing Pivotal Vision's automated surveillance solutions to both commercial and government markets, including utilities, prisons, airports, and waterworks.

“We're excited to have Intelligent Marketing Inc. as a partner,” said Jerome Larsen, Chief Operating Officer for Pivotal Vision. “They've built a reputation for innovation and excellent customer service and we're happy to have them representing ScadaCam to their clients. Having well-established firms like Intelligent Marketing Inc. join our sales representative network gives our product strong backing and affirms its value to the markets they serve.”

### **About Pivotal Vision**

Pivotal Vision is a leader in intelligent surveillance technologies for security and operations in critical infrastructure industries. Pivotal Vision develops and markets its ScadaCam Intelligent Surveillance System, the most technically advanced monitoring software available.

For more information about Pivotal Vision, visit [www.pivotal-vision.com](http://www.pivotal-vision.com).

### **About Intelligent Marketing**

Intelligent Marketing, Inc is a manufacturer's representative firm specializing in security and communications products covering a 18 States from Maine to Georgia.

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