

## **Pivotal Vision signs Intermountain Marketing Inc. to represent Intelligent Surveillance Product Suite for Rocky Mountain Region**

Minneapolis, Minnesota (October 30, 2009) — Pivotal Vision, the developer of ScadaCam<sup>®</sup> Intelligent Surveillance Systems, today announced its partnership with Intermountain Marketing Inc. to represent their product suite for the Rocky Mountain sales region. The Colorado-based company will focus on providing Pivotal Vision's automated surveillance solutions to critical infrastructure, commercial and government markets.

"We're excited to have Intermountain Marketing as a partner," said Jerome Larsen, Executive VP of Sales for Pivotal Vision. "They have demonstrated sales success and excellent customer service and we're happy to have them representing ScadaCam to their clients. Having well-established firms like Intermountain Marketing join our sales representative network gives our product strong backing and affirms its value to the markets they serve." Pivotal Vision's sales representative network covers all of North America.

### **About Pivotal Vision**

Pivotal Vision is a leader in intelligent surveillance technologies for security and operations in critical infrastructure industries. Pivotal Vision develops and markets its ScadaCam Intelligent Surveillance System, the most technically advanced video analytics and monitoring software available.

For more information about Pivotal Vision, visit [www.pivotal-vision.com](http://www.pivotal-vision.com)

### **About Intermountain Marketing**

Intermountain Marketing (IMM) is an independent manufacturer's representative and security system design consultant firm specializing in security and video products covering Colorado, Montana, Utah and Wyoming with its office in Lone Tree, Colorado.

For more information about Intermountain Marketing, visit [www.immrep.com](http://www.immrep.com)

©2009 Copyright Pivotal Vision, LLC

###