

Pivotal Vision, LLC announces a strategic partnership with Dematec Automation to market and distribute the Pivotal Vision and its Autonomous Surveillance Solutions in Australia and New Zealand

Minneapolis, MINNESOTA (December 6, 2010) — Pivotal Vision, the developer of the iAlert and iSensor Autonomous Surveillance Solutions, today announced it has formed a strategic partnership with Dematec Automation to market and distribute their product suites in Australia and New Zealand. The South Australian based company will focus on providing Pivotal Vision's Autonomous Surveillance Solutions to public and private-sector clients throughout Australia and New Zealand.

Dematec brings to Pivotal Vision a very sizeable foot print in the Australian and New Zealand automation markets and have a proven track record of developing and implementing high quality automation solutions to their clients.

"We're excited to have Dematec as a partner," said Jerome Larsen, CEO of Pivotal Vision. "We believe this market has great potential and will grow quickly with Dematec leading the sales and distribution of the Pivotal Vision Solutions."

About Pivotal Vision

Pivotal Vision® is the leading provider of autonomous surveillance solutions for critical infrastructure industries worldwide. Pivotal Vision develops and markets its iAlert Autonomous Surveillance Analytics System and the iSensor Autonomous Thermographic Analytics System, the most technically advanced video analytics and monitoring software available.

For more information about Pivotal Vision, visit www.pivotal-vision.com

About Dematec Automation.

Dematec is a South Australian Based Company, specializing in industrial automation, robotics, water treatment and process control.

For more information about Dematec Automation, visit www.dematec.com.au/home/

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