

## **Utilities Show Interest in ScadaCam<sup>®</sup> for Smart Grid Applications**

### ***Stimulus funding for modernization of the electric grid may flow to Pivotal Vision<sup>®</sup>***

Minneapolis, MN – August 27, 2009 – A number of electric utilities throughout the U.S. have included ScadaCam Intelligent Surveillance Technologies in their applications for funding through the Smart Grid Investment Grant Program administered by the Department of Energy (DOE) as part of the American Recovery and Reinvestment Act of 2009. The recently passed Federal economic stimulus bill with its emphasis on funding infrastructure development, especially the modernization of the electric grid, provides a unique opportunity for Pivotal Vision. Its ScadaCam technologies align with the bill's intent to "enhance security and reliability of the energy infrastructure" and to be quickly implemented so as to be stimulative in the near term.

Utilities from the Southeast, Midwest and Pacific Northwest regions of the U.S. are planning to use the technology for a variety of security and operational applications that meet the criteria for smart grid funding. "We are especially pleased that utilities of all types and sizes have concluded that ScadaCam can provide value added automation to their substations" said Steve Caskey, CFO of Pivotal Vision. "This reinforces the cost effectiveness of the technology and that it can bring value to any size operations. To-date cooperative, municipal, investor-owned and federal utilities have deployed our technology."

ScadaCam enables critical infrastructure businesses to cost effectively meet the increasing need for improved security and for continuous operational monitoring of critical systems by installing intelligent automated monitoring rather than sending personnel into the field. Its system architecture with the intelligence located remotely (on the edge) and the ability to manage the flow of information to security/operations centers while using minimal communication bandwidth continues to be leading technology in the industry. "ScadaCam's security and thermal monitoring analytic software enables smarter surveillance for a smarter grid", said Colin Larsen, Director, Business Development of Pivotal Vision.

### **About Pivotal Vision**

Pivotal Vision is a leader in intelligent surveillance technologies for security and operations in critical infrastructure industries. Pivotal Vision develops and markets the established ScadaCam Intelligent Surveillance Technologies, the most technically advanced monitoring software available. ScadaCam is powered by proprietary video analytics software with geospatial technology that enables autonomous PTZ tracking. For more information about Pivotal Vision and its sales network, visit [www.pivotal-vision.com](http://www.pivotal-vision.com).